Chip PC Technologies

Innovative Desktop Solutions for the Cloud

Success Stories
Finance

2013

Chip PC Technologies

Info Tech Research Group

Chip PC is an innovator that provides creative design features and a focus on security

Innovator

Product:	Jack PC; Xtreme PC; Plug PC
Employees:	Undisclosed
Headquarters:	Tirat Carmel, Israel
Website:	www.chippc.com
Founded:	2000
Presence:	Privately owned

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Overview

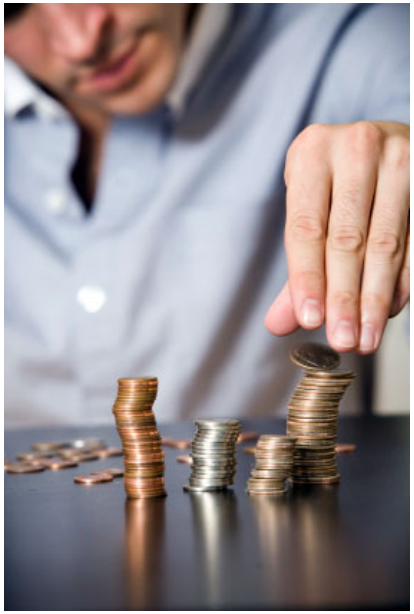
Chip PC products have a strong focus on security and design. It is a quality option for enterprises with its unique form factors that don't sacrifice full PC performance.

Strengths

- Chip PC has one of the most highly security-focused thin client lines in the market.
- It offers one of the lowest power consumption (3W) products available.
- Chip PC has innovative designs, including devices that fit in a wall socket or that are the size of a mouse (e.g. Jack PC and Plug PC).
- In terms of price, Chip PC is considered one of the better values available, especially in terms of total cost of ownership.

Info-Tech Recommends:

Chip PC is an excellent choice for enterprises with a high need for security or a desire for unique, innovative design features.



Success Story #1 Banking: BNP Paribas, Global

- BNP Paribas is one of the most extensive global banking networks with a presence in more than 80 countries, including all the main international financial markets.
- Nearly 7,000 of Chip PC thin clients and management software licenses have been deployed in BNP Paribas branches all over the world, such as France, Portugal, Italy, Poland, India and the UK, to name a few install bases.
- All Chip PC thin clients installed all over the world are centrally and remotely managed via the Xcalibur Global management console installed at BNP Paribas headquarters in France.

Success Story #1 Banking: BNP Paribas, Global

- BNP Paribas uses Citrix technology on the server side and is one of Citrix's largest accounts in Europe.
- Chip PC has competed and consistently won BNP Paribas tenders and is considered "Preferred Vendor" for BNPP in the field of thin clients.
- The main drivers for BNP to adopt Chip PC thin client technology were:
  - The best **manageable yet simple** solution offered by Chip PC software
  - Highest levels of **security** offered by Chip PC solutions
- One example for simplicity of Chip PC management software – Xcalibur Global is the only thin client management software that requires the opening of just a single port in order to control devices and users remotely and does not include script usage as other management software do. This does not compromise the software robustness and security levels.

Success Story #1 Banking: BNP Paribas, Global

- BNP Paribas has plans to expand thin client install bases in many different projects and branches all over the world, both for BNP employees and third party suppliers and sub contractors. Evolution on Citrix, Microsoft and VMware server side technologies enables to use thin clients in applications and usages undreamt of just a few years ago

- in addition to providing BNP employees with thin clients, BNP plans to oblige its suppliers and sub contractors to use Chip PC thin clients to access BNP information on a dedicated BNP portal. BNPP will have, via the management software and identification of Chip PC devices by MAC address, the full control and monitoring of these 3rd party companies' actions to achieve maximum data security and efficiency.

Success Story # 2 Banking: Friesland Bank - NL

- Friesland Bank has more than 1,500 staff and 40 branch offices.
- Over 1,400 Chip PC thin clients and management software have been deployed
- 35% on initial investment costs were saved
- 50% percent time-saving on installation & maintenance were achieved
- The solution included implementation of the Friesland Bank Corporate Identity by the Bank logo reflected in software (Customized System Screens)

Friesland Bank

Success Story # 3 Insurance: Signal Iduna IKK – Germany

- The IKK Insurance company, based un Germany, has more than 3.5M customers, over 500 offices and 6,500 employees. It offers a complete set of insurances and services focused on healthcare and reaches an annual budget of over €8 Billion.
- All IKK employees that are office workers are working with Chip PC thin clients in a Citrix Xenith environment.
- Chip PC management software have been deployed and is remotely controlling this large install base.
- With Chip PC solution, IKK enjoys a cost effective, efficient and robust computing solution deployed all over the organization.

Success Story # 4 Insurance: ING Insurance Group (Zicht) - The Netherlands

- ING Insurance Group, recently acquired by Zicht, is a large insurance group in the Netherlands with thousands of employees, millions of customers and over 100 years of experience in the insurance field.
- ING is a loyal customer of Chip PC Technologies since 2002 and currently has an install base of over 1,500 Chip PC thin clients and management software. They plan to purchase additional 600 devices in the following quarter.
- ING has chosen the advanced mode of Domain Authenticator for Chip PC management software – the Xcalibur Global - which enables management of users in addition to devices.

Chip PC Technologies

Sample Customers

xerox
Walmart Save money. Live better.
HSC Belfast Health and Social Care Trust
Vereinigte IKK
Newcastle City Council
FRONTIER BANK
EPSON
Lufthansa Systems
PANALPINA on 6 continents
Kingspan
Internationaler Bund IB
Gemeente Enschede
BNP PARIBAS
DHL
skistar
Weltbild.de
SCHENKER Stinnes Logistics
Israel Ministry of Foreign Affairs
FedEx Ground
Europcar
HUMBOLDT-UNIVERSITÄT ZU BERLIN
CARDIFF CAERDYDD
BBG
Pelephone
Norton finance
schweitzer Gruppe
Finanzverwaltung RZF NRW.
Fastenings
swedex world of presentation
PICTET
invensys WESTINGHOUSE rail systems
Jämtlands Läns Landsting
Friesland Bank
hes
UniChem

Thank you!