



# Chip PC Technologies

## Chip PC Success Stories Enterprises & Government



## Why Chip PC?

- Complete solution, hardware and software
- 100% secure and virus-proof
- Remote management of computers and users
- Theft-proof & damage-protected with Anti Theft Lock or furniture/floor/wall installation of Jack PC
- Unique features (smart card, fiber optic, multi-display)





## Customers that Chose Us:





## Vertical #2: Retail: Wal-Mart, USA (& Global)

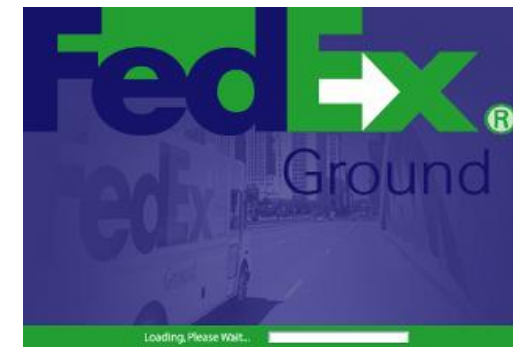


- Wal-Mart has over 7,096 stores worldwide, with as many as 36 different merchandising departments in each store.
- Wal-Mart is very sensitive to expenses and chose Chip PC as it offers the highest cost savings among thin clients.
- Chip PC worked closely with Wal-Mart and after a rigorous real-life proof of concept at Wal-Mart stores. Wal-Mart certified Chip PC products and ordered over 25,000 Chip PC thin clients to deploy in Wal-Mart stores.
- Wal-Mart is favoring Chip PC products due to their high level of reliability (minimal RMA), low power consumption (according to Wal-Mart, using Chip PC devices will save them \$77 per year per device) and performance.



## Vertical #3: Shipments/Logistics: FedEx Ground – USA (& Global)

- FedEx Ground, part of the global Fedex corporation, specializes in cost-effective, package shipping offering dependable business-to-business delivery or convenient residential service
- At first stage, over 4,000 Chip PC thin clients were implemented. Ultimately, a total of 5,000 devices are to be deployed in this site alone!
- The crucial factor in choosing Chip PC solution and replacing an existing install base of competition thin clients was – MANAGE-ABILITY.
- Xcalibur Global is used to remotely and effectively control and trouble-shoot the devices remotely, centrally and efficiently.





## Vertical #6: Logistics PanAlpina - Global



- Panalpina is one of the world's leading providers of forwarding and logistics services, specializing in intercontinental air freight and ocean freight shipments and associated supply chain management solutions.
- The Panalpina Group operates a close-knit network with some 500 branches in more than 80 countries. Panalpina employs about 14,000 people worldwide.
- Over 2,000 Chip PC thin clients and management software were deployed successfully as pilot projects in Panalpina offices throughout Europe and South America.
- The successful deployment is to be followed by global-wide implementation



## Vertical #1: Government Financial Administration RZF – Germany

- Chip PC won the largest thin client tender for German RZF - Financial Administration of North Rhine-Westphalia County.
- The install base includes 23,000 devices and management software.
- The reasons for choosing Chip PC solution over competition was the robust management software and security aspects.
- The units were deployed within a few days thanks to remote configuration options of Xcalibur Global





## Vertical #4: Education HES Business School – Amsterdam, NL

- HES Business School of Amsterdam is one of the largest institutes of professional business education in the Netherlands.
- The school has a prestigious reputation that attracts students from around the world and currently has over 6,000 students and 400 staff.
- Over 1,000 Chip PC thin clients and management software were deployed.
- With the Citrix access infrastructure in place, it became easy to extend the solution to a wireless and roaming environment within the school, and to facilitate secure access to the school's network from any location via the Web.







## Vertical #5: Finance, Banking Friesland Bank - NL

- Friesland Bank has more than 1,200 staff and 40 branch offices.
- Over 1,400 Chip PC thin clients and management software deployed
- 35 percent on initial investment costs were saved
- 50% percent time-saving on installation & maintenance
- Centralized management, universal access to applications, bandwidth-independent performance and improved security of applications and data.
- The solution included implementation of the Friesland Bank Corporate Identity by the logo being reflected in software and hardware.





## Vertical #7:Healthcare

### JLL - Jämtland County Council in Sweden

- JLL is responsible for public healthcare services in the county.
- JLL has 4,000 employees and all healthcare organizations (from clinics to hospitals) are under JLL responsibility
- JLL has an Install base of 3,000 devices and management software
- JLL has checked a variety of market solutions solution and came to the conclusion that the Chip PC solution provides them the best management option in the marketplace
- Devices are managed from a remote site. This site performs the IT management for JLL organization from their offices in Östersund and they are currently using the Xcalibur successfully as their management tool for the end-user devices

